





Bundesministerium für Bildung und Forschung

HELENA

Higher Education Global Efficiency Analysis

Is it possible that Higher Education Institutes are able to buy reputation?

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- **1. Introduction**
- 2. Methodology
- 3. Analysis of THE Reputation Ranking
- 4. DEA Results
- **5. Critical View**
- 6. Conclusion and Further Research



In general it seems the top universities have the most financial resources!

Ranking	University	Total Revenue
1	California Institute of Technology United States	1.589.506.052 €
2	Harvard University United States	2.822.319.670€
3	Stanford University United States	4.382.488.600€
4	University of Oxford United Kingdom	1.067.839.520 €
5	Princeton University United States	939.029.242€
6	University of Cambridge United Kingdom	919.881.738€
7	Massachusetts Institute of Technology United States	2.054.973.260€
8	Imperial College London United Kingdom	817.717.040€
9	University of Chicago United States	2.283.307.191 €
10	University of California Berkeley United States	1.567.252.932€

Source: THE World University Rankings 2011-2012, Financial Reports FY 2011 www.helena.wiwi.uni-due.de 3



- Compare the top 10 of THE Ranking 2011-2012 with the last 9 Universities from the US (Ranking 351-400).
- Ranking is the same for all of them, there are just in an alphabetical order.

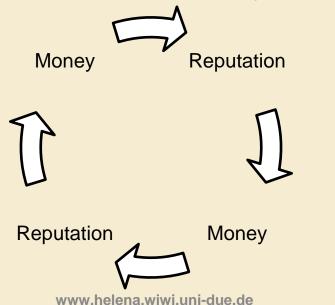
Ranking	University	Total Revenue
351-400	Auburn University	429.305.984€
351-400	Clemson University	536.222.060€
351-400	Georgia State University	249.311.533€
351-400	University of Idaho	155.716.277€
351-400	Kansas State University	372.200.061 €
351-400	Michigan Technological University	110.175.536€
351-400	New Jersey Institute of Technology	189.903.855€
351-400	Old Dominion University	157.492.895€
351-400	University of Wyoming	343.964.840€

Source: THE World University Rankings 2011-2012, Financial Reports FY 2011



Why are the "usual suspect" always at the top?

- Are they attracting donors, because they have a high reputation?
- Are they having a high reputation, because they have so much money at their disposal?
- > Are Higher Education Institutions able to *buy* reputation?





- The aim is to compare various universities that are "similar" and "comparable".
- Step 1: Only universities with AACSB Accreditation where considered in this research.
 - AACSB (Association to Advance Collegiate Schools of Business) is a standard that ensures a certain quality in higher education.
 - Reviews every 5 years ensure steadiness.
- Step 2: Not only teaching is important in HE, but also research activities. So universities are checked if they are in the ARWU Ranking.



How are universities selected?

AACSB	ARWU	DATA	INFO	SELECTED
~	~	×		×
~	~	~	< 6 FY	×
~	~	~	6 FY	~
~	×	~	6 FY	~

- WHU-Otto Beisheim School of Management (DE) and Merced University (US)
- Total of 10 universities are selected. (4 from Germany, 6 from the United States)

3. Analysis of THE Reputation Ranking (I)

- Results are divided in 3 sections:
 - Section 1: Horizontal View
 - every single year for all 10 universities
 - 6 charts with 10 units
 - Section 2: Vertical View
 - single university separately for 6 years
 - 10 charts with 6 units
 - Section 3: Matrix View
 - all 10 universities for all 6 years
 - 1 chart with 60 units

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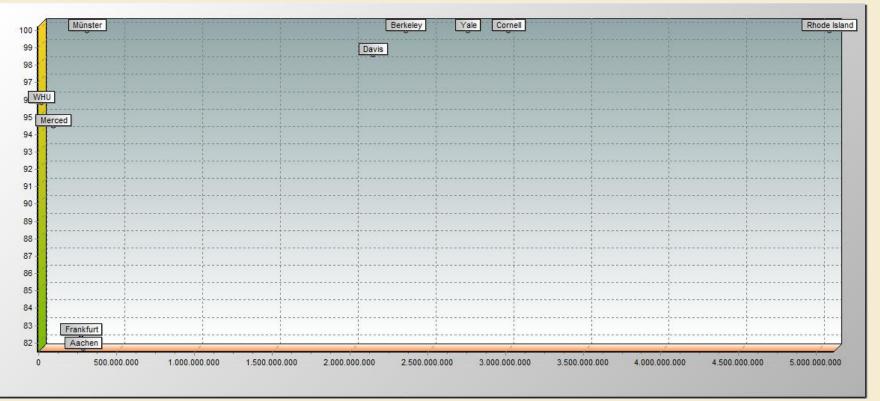
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3. Analysis of THE Reputation Ranking (II)

Section 1: Horizontal View



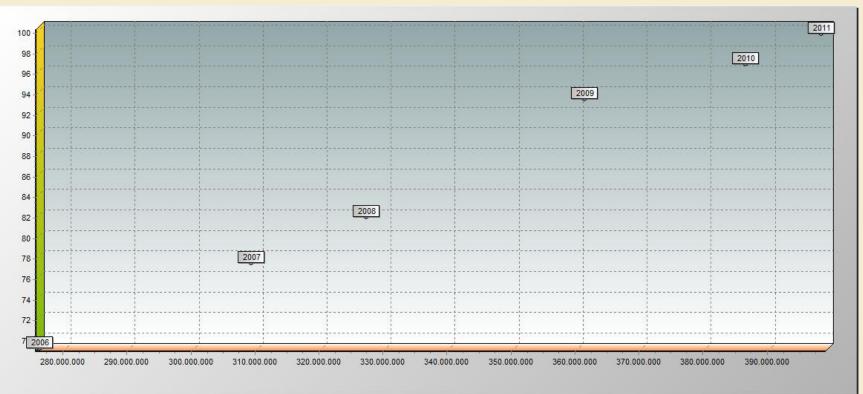
- Figure above is for the FY 2007 (exemplary).
- In 2006 every university is efficient, because the definition of input and output.

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3. Analysis of THE Reputation Ranking (III)

Section 2: Vertical View



- Figure above is for the University of Münster (exemplary).
- With every year, nearly every university gets more efficient.

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3. Analysis of THE Reputation Ranking (IV)

Section 3: Matrix View

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Münster 2010	Cornell 2006	Tale 2010			
Münster 2009	Corneii 2008	Yale 2007		Rhode Island 2009	
		Davis 2011		Rhode Island 2010	
ced 2009	M		L.	hode Island 2007	
ced 201 Frankfurt 2011		Berkeley 2008			
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	Davis 2010				
			Rhode Island 2006		
	Berkel Davis Berkeley	2007			
Münster 2008					• • • • • • • • • •
	Davis 2006				
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<u>17</u>					
6					
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Aachen 2008					
Aachen 2007					
Aachen 2006		<u></u>			<u></u>



- Budget vs. Total Expenses:
 - There are differences in accounting standards between different countries.
 - Budget = Total Expenses w/o Medical Income
- Budget had to be converted into Euros. (Average conversion rates for every year were used).
- Inflation was not considered in this research.



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- The AACSB Accreditation is mainly for business schools, so it isn't a good measure for comparability.
- Due to the definition of input and output the universities get more efficient every year.
 - Budget Input is always the budget from the FY 2006.
 - With increasing budget in the following years, universities in this research get "easily" more efficient.

6. Conclusion

Research Results

- 1. 2011 is the most efficient year for every single university.
- 2. There can be a trend observed: With every following year the universities get more efficient than the previous year.
- However they are no major shifts of positions of universities related to each other. The positions taken in 2007 are nearly the same for the whole time.

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- In future researches it should be more data included:
 - more universities
 - different countries
 - longer time periods
 - other parameters such as publications or PhDs
- It has to be found a better way to show the relation between budget input and output. (multi-stage and multi-periodic DEA Analysis)



Thank you for your patience and interest.



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