

Higher Education Study Program & Degree Management – What can be learned from Automotive Management?

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EAIR Forum 2014, University of Duisburg-Essen, 28.08.2014



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Background and Trend

- Massification in higher education
- Quality trends and data in higher education ("downgrading")?!
- Increasing knowledge demands by society & economy (K.S./E.)

Specific Research Question

 What can be learned from automotive management for the development and management of higher education, facing similar trends and challenges?

1. Introduction UNIVERSITÄT D_U I S B U R G E S S E N



- UNIVERSITÄT DUISBURG ESSEN Open-Minded
- Higher Education Massification: Many questions and problems (as well as benefits) may arise from this development, e.g. for the information demand represented in an increasing number of university rankings (Shin & Totkoushian, 2012) or the question of a possible deterioration of graduates entry wages.
- One major concern embedded in this trend may also be the possible "downgrading" of higher education degrees in terms of competence levels of graduates associated with these specific degrees (BA, MA, PhD).
- This could possibly happen besides all commitment and engagement of quality assurance – under the prerequisite of three assumptions.



(A) In one age cohort the total **distribution of intelligence and pre-qualification** before higher education entry is assumed to be evenly normal distributed.

(B) During higher education the specific drop-out quotas are expected to be stable (i.e. do not increase with the larger enrollment rates). This ensures that with higher enrollment rates also higher graduation rates per cohort will occur.

(C) For the average qualification level of graduates it has to be assumed that intelligence and pre-qualification levels of students have a significant impact.
 This implies, that higher education cannot assure the same qualification level of all students and graduates at the end of their higher education path.

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Intelligence	Genes Brain Behav. 2012 Oct;11(7):767-71. doi: 10.1111/j.1601-183X.2012.00819.x. Epub 2012 Jul 28.	Full Text @WILEY
intelligence	Supporting the generalist genes hypothesis for intellectual ability/disability: the case of SNAP25.	Online ONLINE LIBRARY
•••••	Rizzi TS ¹ , Beunders G, Rizzu P, Sistermans E, Twisk JW, van Mechelen W, Deijen JB, Meijers-Heijboer H, Verhage M, Heutink P, Posthuma D.	Save items
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_	Abstract Intellectual disability (ID) is an unresolved health care problem with a worldwide prevalence rate of 2-3%. For many years, research into the penetic	
normally	causes of ID and related disorders has mainly focused on chromosomal abnormalities or X-linked genetic deficits. Only a handful of autosomal genes	Deleted eitetiene in DubMed
normany	are known to cause ID. At the same time it has been suggested that at least some cases of ID represent an extreme form of normal intellectual ability and therefore that genes important for intellectual ability in the normal range may also play a role in ID. In this study, we tested whether the autosomal	Variants in SNAP25 are targets of natural
	SNAP25 gene, which was previously associated with variation in intellectual ability in the normal range, is also associated with ID. The gene product	selection and influence vi [Cell Mol Life Sci. 2012]
distribted	of SNAP25 is an important presynaptic plasma membrane protein, is known to be involved in regulating neurotransmitter release, and has been linked to memory and learning by its effect on long term potentiation in the hippocampus. Allele frequencies of two genetic variants in SNAP25 previously prescripted with highlighted highlighter a compared holynon of 626 ID previously according to a previously according to the strain of 626 ID previously according to the strain of 626 ID previously.	Neuropsychological profile of Italian children and adolescents with 22q11.2 de [Behav Genet. 2012]
	associated with intellectual ability. We observed a higher frequency of the putative risk allele of rs363050 (P = 0.02; OR = 1.24) in cases as compared to	The research on the status, rehabilitation,
and	controls. These results are consistent with a role of SNAP25 in ID, and also support the notion that ID reflects the lower extreme of the quantitative distribution of intellectual ability.	Review Epilepsy in four genetically determined
	© 2012 The Authors, Genes, Brain and Behavior © 2012 Blackwell Publishing Ltd and International Behavioural and Neural Genetics Society.	syndromes of intelle [J Intellect Disabil Res. 2013]
medical	PMID: 2276/387 (PubMed indexed for MEDI INFI	Review Genetics of early onset cognitive impairm [Annu Rev Genomics Hum Genet. 2010]
medical		See reviews
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		developing glutamatergic synt [EMIDU Rep. 2013]
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sadding the		Taxonomy via GenBank
		UniGene
variation		GEO Profiles
		Cited in PMC

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3. Consequences in Higher Education

- Given these three assumptions, higher education expansion will inevitably lead to a downgrading of degrees. (Output = pre-qualification * teaching input?)
- A higher education degree (i.e. BA) earned in the 1990s may therefore represent a higher average qualification level than 20 or 35 years later.
- The same may be true for MA and PhD degrees important to say always on average; *questionable: measurement indicators*, competence, wage, marks?



4. Comparative Automotive Managemen

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5. Options in Higher Education

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Possibly one or more of the following options derived from automotive portfolio management can be seen or used in higher education:

(A) Portfolio enlargement at the "bottom" end – introduction "sub-degree" and other certificate programs (i.e. also for dropouts).

(B) Portfolio enlargement at the "top" end – introduction of higher degrees and executive programs (recognizing that MA graduates become younger $\leftarrow \rightarrow$ LLL).

(C) "Platform" strategies of identical parts (courses) \rightarrow e.g. in combination with MOOC development, even combining parts (courses) of different institutions.

(D) Customizing strategies with individual parts and production (cyberphysical production CPP) concepts \rightarrow models for individualized higher education programs.



(A) Portfolio enlargement at the "bottom" end – introduction "sub-degree" & other certificate programs (i.e. also for dropouts): Example FOM OBS (DE)

→ Two sub- degree steps ("Betriebswirt" & "Ökonom")	<text></text>	Info-Veranstaltungen Lernen Eie uns ver Ort kannen. Die nächsten Termine für Info-Veranstaltungen » Info-Material Kastenkos und unverbindlich. Broschüren bestellen » oder direkt downloaden » Studienorte 23 mal bundesweit: Augsburg Berlin Bochum Bonn Bremen Damstadt Dortmund Duisburg Düsseldor Essen Frankfurt a. M. Hagen Hamburg Hanover Kassel Koln Leipzig Munchen Münster Numberg Offenbach Siegen Stuttgart Alles rund um die Einschneibung. zur Anmeldung »	
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(B) Portfolio enlargement at the "top" end – introduction of higher degrees and executive programs.



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(C) "Platform" strategies of identical parts (courses) \rightarrow e.g. in combination with MOOC development, even combining parts (courses) of different institutions.



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(D) Customizing strategies with individual parts and production (cyberphysical production CPP) concepts \rightarrow models for individualized higher education programs.

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Resources Model Programs

Related Webcasts

Individualized Instruction Is Needed

Special education requires individualized education plans, but standard education programs do not. Dropout statistics show that numerous so-called normal students are not succeeding because they are not treated as individuals (Stainback, 892). By not recognizing the unique learning needs of students, these students do not have the opportunity to achieve their potential (Pugach & Warger, 1996). Because they do not learn like everyone else, they often see themselves, as do their teachers, as failures.

What Is Individualized Instruction

The best way to understand individualized instruction is to look at how it is used in special education. The Individualized Education Program (IEP) provides the foundation for learning. The IEP is developed as a collaborative effort of students (when appropriate), teachers, parents, school administrators, and related services personnel. Hany schools are using IEPs with students who score below grade level on standardized tests (Schargel & Smink, 2001). Unfortunately, most regular teachers do not have the time to provide IEPs for all their students. The most effective way to learn something for the first time is to connect it to prior knowledge. In order for the teacher to know each child's knowledge level pre-testing, questioning, and observation are used. The educational philosophy of constructivism has as its basis the ability of learners to give meaning to new learning based on their prior knowledge Loling are:

problem-based le	arning and reciprocal teaching;
peer tutoring;	
cooperative learn	ing;
hands-on learnin	g;
journaling;	
projects;	
role play;	
simulation; and	
inquiry (Switzer,	2004, p. 196).

Motivation is particularly important when working with at-risk students. There are three elements of motivation: positive value, clear connection between behavior and consequences, and a belief that success can be achieved with the available skill and resources.

Expected Benefits

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→ Example
Individualized
Instructor to
prevent
dropouts



Further items for research and university management may be in the future:

(I) Redraft, research and implementation of portfolio management concepts in higher education (teaching) – in comparison to automotive management.

(II) Revision of currently primarily "internal" / RBV view towards "external" / MBV / customer perspective also in education (similar to automotive industry) as basis for enhanced portfolio management in teaching.

(III) Transfer of concept idea towards research in higher education.



Bundesministerium für Bildung und Forschung



Thank you for your attention!

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Förderkennzeichen 01PW11007